

## **Topographic Maps on CD-ROM Helps Sell Real Estate**

By Kenneth L. Moller

Folding any map can be a frustrating experience, but folding a topographic map in the middle of fifty acres on a windy day is a Realtor's nightmare. I don't have to worry about that any more. Now from my personal computer, I can literally view hundreds of USGS maps on a CD-ROM and print what I want on a single sheet of paper and go.

- Search the comprehensive places database of towns, lakes, mountains, trails and more
- Use the measuring tool to accurately compute distances, acreage in feet/meters
- See the lay of the land in 3D
- Print custom maps in color or black and white
- Export maps to a file and use in other applications

Our office finds new applications for this product daily. Land brochures now include detailed topographic information, slopes, mountain views, wetlands, streams, etc. Customers appreciate the added information.

As we list new parcels, we are able to create a land database using the marker feature. Buyers sit at the computer and view every contour of a parcel before leaving the office. They can also call upon the distance feature, which measures the mileage from that location to the nearest school, church, hospital, etc.

If topographic maps are one of your office tools now, I highly recommend Terrain Navigator.

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